

To: 2019 Eastern Elite Sale
Sale Consignors

August 20, 2019

Dear Consignor:

We hope you are as excited about our Eastern Elite Sale All-Breeds Edition as we, the Sale Management. We are looking forward to a rewarding sale. The sale will be **Tuesday, September 17, 2019 at 6:30 p.m. sharp** at the PA Farm Show Complex, Harrisburg, PA. We have an outstanding group of cattle to sell and we appreciate any and all interest you can create in the sale.

Please test all cattle **as soon as possible after**. Out of state consignors, interstate to Eastern Elite Sale, Harrisburg, PA. Pennsylvania consignors **NEED** to secure a health chart.

Please use the enclosed Vet Checklist for required health protocol! (Attached)

1) Please test all cattle as soon as possible after and before September 6th. All consignors, interstate to 2019 Eastern Elite Sale, Farm Show Complex, Harrisburg, PA. All **consignor need to secure a health chart. Identify the animal on health chart with the "Official" 840 series tags; i.e. 840003001002911. You must have an 840 RFID tag in your consignment animal (s) and that 840 number must be used to identify the animal on the health chart.**

2) **All cattle regardless of age must have a negative TB test within 60 days of the sale.**

3) **A negative brucellosis test must be made within 30 days of the sale on all animals.**

**** CATTLE FROM CERTIFIED and ACCREDITED HERDS MUST BE BRUCELLOSIS AND TB TESTED REGARDLESS OF STATUS****

4) **All cattle must be tested for BVD** using BVD ACE (Antigen Capture test) or the BVD virus isolation test. Pennsylvania Holstein Association's Board of Directors instituted this policy for the Association's consignment sales. We have found this to be a test that many of our domestic cattle buyers are requesting and feel it will add value to our sale cattle as well.

5) All cattle shall have been vaccinated against BVD at least twice during the past six months. The most recent inoculation shall be no less than 7 days and no more than 45 days. BVD vaccine may be part of multivalent vaccine against shipping fever. Consult your veterinarian if necessary.

6) It is recommended that consignments be vaccinated in the current year against the respiratory complex (shipping fever), including IBR, not less than 15 days prior to arrival or have been administered a prophylactic dose of hyperimmune IBR - Shipping Fever Serum within 5 days of arrival.

- 7) If your animal(s) is/are calfhood vaccinated, please be sure this is noted on the health chart or send the vaccination report with the consignment.
- 8) **All consignments should arrive at the Farm Show Complex on Friday, September 13th or Saturday, September 14th.** We are attaching the list of consignors for your reference to possibly combine trucking.
- 9) Please be sure to send the registration certificate and signed transfer with your consignment. **This includes embryo and choice packages, ET forms and signed transfers!** If you prefer, you may mail these to the PA Holstein Office in advance.
- 10) Please send with your consignment, the **DHIA Lactation Transfer Page** for cows with a lactation in progress, or with animals that have completed records. Also, send any updated information such as breeding or freshening dates that do not appear in the catalog.
- 11) Every effort was made to provide accurate, up-to-date information on each consignment in the catalog. Please check the pedigree on your consignment carefully, if any errors or omissions are discovered, please advise sale management.
- 12) If for any reason a lactating consignment has received combiotic or any other antibiotic within a few days of shipping to the sale, please send a report with the animal(s). **This is very important, as milk from these animals must be discarded.**
- 13) **Please clip the head of your consignment.** The sale crew will complete the clipping (shoulders, backs, udders, etc.). If you are maintaining care of your consignment until sale day then you are responsible for the full clipping and preparation of that individual.
- 14) **All animals should be halter broken and trained to lead.**
- 15) **Sale Commission is 15% of selling price up to \$7,500 then 5% on the remaining gross selling price! Embryos will be charged 10%. Checks will be mailed within 30 days of the sale with the EXCEPTION of those consignments that do not have completed paperwork to sale management.**
- 16) Work on building interest in your own consignment and in the sale as a whole, since any help to any individual animal will ultimately benefit the entire sale. If you wish to make a flattering video of your consignment prior to its arrival at the sale please inform Sale Management so it could be utilized in several Online promotion efforts!
- 17) **Consignors Must Request!** If you wish to receive a printed catalog, you must request one from the PA Holstein office at 814-234-0364 or by e-mail: contact@paholsteins.com
Catalogs can be viewed on line at Pennsylvania Holstein Facebook Page and paholsteins.com

Thank you for your cooperation, and we hope to see you at the sale.

Sincerely,

David J. Lentz, Director of Sales
Pennsylvania Holstein Association