

Pennsylvania Holstein Association

839 Benner Pike

State College, PA 16801

814-234-0364

FAX 814-234-1698

Kenneth I. Raney
Executive Director

David J. Lentz
Director of Sales

Timothy Sturgeon, *President*

Connie Troutman, *Vice-President*

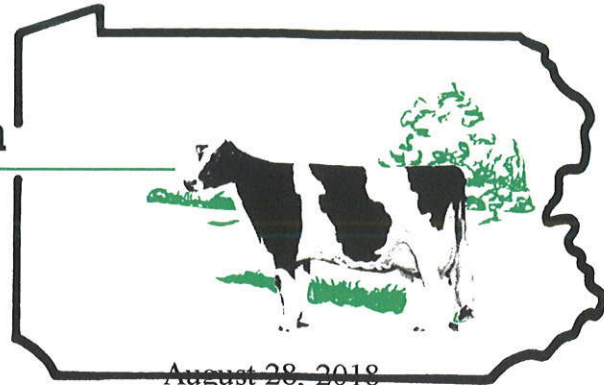
Jeff Ansell - *Treasurer*

748 Hates Road
Fombell, PA 16123

590 Railroad Road
Moltsville, PA 19541

292 Leisie Road
Renfrew, PA 16053

2018 Eastern Elite Sale All-Breeds Edition
Sale Consignors



August 28, 2018
www.paholsteins.com

Dear Consignor:

We hope you are as excited about our Eastern Elite Sale All-Breeds Edition as we, the Sale Management. We are looking forward to a rewarding sale. The sale will be **Tuesday, September 19, 2018 at 6:30 p.m. sharp** at the PA Farm Show Complex, Harrisburg, PA. We have an outstanding group of cattle to sell and we appreciate any and all interest you can create in the sale.

Please test all cattle as soon as possible after. Out of state consignors, interstate to Eastern Elite Sale, Harrisburg, PA. Pennsylvania consignors **NEED** to secure a health chart.

Please use the enclosed Vet Checklist for required health protocol! (Attached)

1) Please test all cattle as soon as possible after August 28th and before September 6th. All consignors, interstate to 2018 Eastern Elite Sale, Farm Show Complex, Harrisburg, PA. All consignor need to secure a health chart. Identify the animal on health chart with the "Official" 840 series tags; i.e. 840003001002911. You must have an 840 RFID tag in your consignment animal (s) and that 840 number must be used to identify the animal on the health chart.

2) All cattle regardless of age must have a negative TB test within 60 days of the sale.

3) A negative brucellosis test must be made within 30 days of the sale on all animals.

**** CATTLE FROM CERTIFIED and ACCREDITED HERDS MUST BE BRUCELLOSIS AND TB TESTED REGARDLESS OF STATUS****

4) All cattle must be tested for BVD using BVD ACE (Antigen Capture test) or the BVD virus isolation test. Pennsylvania Holstein Association's Board of Directors instituted this policy for the Association's consignment sales. We have found this to be a test that many of our domestic cattle buyers are requesting and feel it will add value to our sale cattle as well.

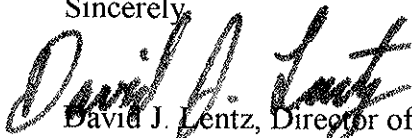
5) All cattle shall have been vaccinated against BVD at least twice during the past six months. The most recent inoculation shall be no less than 7 days and no more than 45 days. BVD vaccine may be part of multivalent vaccine against shipping fever. Consult your veterinarian if necessary.

6) It is recommended that consignments be vaccinated in the current year against the respiratory complex (shipping fever), including IBR, not less than 15 days prior to arrival or have been administered a prophylactic dose of hyperimmune IBR - Shipping Fever Serum within 5 days of arrival.

- 7) If your animal(s) is/are calfhood vaccinated, please be sure this is noted on the health chart or send the vaccination report with the consignment.
- 8) **All consignments should arrive at the Farm Show Complex on Friday, September 14th or Saturday, September 15th.** We are attaching the list of consignors for your reference to possibly combine trucking.
- 9) Please be sure to send the registration certificate and signed transfer with your consignment. **This includes embryo and choice packages, ET forms and signed transfers!** If you prefer, you may mail these to the PA Holstein Office in advance.
- 10) Please send with your consignment, the **DHIA Lactation Transfer Page** for cows with a lactation in progress, or with animals that have completed records. Also, send any updated information such as breeding or freshening dates that do not appear in the catalog.
- 11) Every effort was made to provide accurate, up-to-date information on each consignment in the catalog. Please check the pedigree on your consignment carefully, if any errors or omissions are discovered, please advise sale management.
- 12) If for any reason a lactating consignment has received combiotic or any other antibiotic within a few days of shipping to the sale, please send a report with the animal(s). **This is very important, as milk from these animals must be discarded.**
- 13) **Please clip the head of your consignment.** The sale crew will complete the clipping (shoulders, backs, udders, etc.). If you are maintaining care of your consignment until sale day then you are responsible for the full clipping and preparation of that individual.
- 14) **All animals should be halter broken and trained to lead.**
- 15) **Sale Commission is 15% of selling price up to \$7,500 then 5% on the remaining gross selling price! Embryos will be charged 10%. Checks will be mailed within 30 days of the sale with the EXCEPTION of those consignments that do not have completed paperwork to sale management.**
- 16) Work on building interest in your own consignment and in the sale as a whole, since any help to any individual animal will ultimately benefit the entire sale. If you wish to make a flattering video of your consignment prior to its arrival at the sale please inform Sale Management so it could be utilized in several Online promotion efforts!
- 17) **Consignors Must Request!** If you wish to receive a printed catalog, you must request one from the PA Holstein office at 814-234-0364 or by e-mail: contact@paholsteins.com
Catalogs can be viewed on line at Pennsylvania Holstein Facebook Page and paholsteins.com

Thank you for your cooperation, and we hope to see you at the sale.

Sincerely,



David J. Lentz, Director of Sales
Pennsylvania Holstein Association

Please use this while your vet is present!!

**2018 EASTERN ELITE SALE
VETERINARIAN CHECKLIST
TESTING AND VACCINATION WORK**

Please test all cattle between before September 6th.

All cattle must be tested regardless of whether they originated from a certified and accredited herd. Some states do not accept cattle on a certified and accredited basis, so they must be tested!

PLEASE MAKE A SEPARATE HEALTH CHART FOR EACH CONSIGNMENT!

Each Consignment must have an **840 RFID tag** put in the ear of the animal

Identify the animal on health chart with the “Official” identification number: 840 series tags; i.e. 840003001002911

- Required:** All cattle regardless of age must have a negative TB test within 60 days of the sale
- Required:** A negative brucellosis test must be made within **30** days of the sale on all sale animals.
- Required:** All cattle must be tested for BVD using the BVD ACE or Antigen Capture test or BVD virus isolation. Pennsylvania Holstein Association's Board of Directors instituted this as a policy for the Association's consignment sales. We have found this to be a test that many of our domestic cattle buyers are requesting and feel it will add value to our sale cattle as well.

We **recommend** a Leucosis, Johnes, Neospora, and Anaplasmosis test on your animal, please advise the Sale Management of the results. Several potential buyers for cows and bred heifers have requested negative cattle for these diseases.

Any questions, please contact:

**Pennsylvania Holstein Association
Phone 814-234-0364
717-329-9202**

E-mail contact@paholsteins.com or dj11018@pa.net

2018 EASTERN ELITE SALE - ALL BREEDS

<i>LastName</i>	<i>First Name</i>	<i>Address</i>	<i>City</i>	<i>State</i>	<i>PostalC</i>	<i>HomePhone</i>
	CEDAR LANE FAR	PO BOX 195	OLDWICK	NJ	08858	908-439-2143
	DAUPHINE WAY H	440 BECHTEL ROAD	ELIZABETHVILLE	PA	17023	717-903-6498
	WARWICK MANOR		EAST EARL	PA		
ABBOTT	TIM	2593 EAST SHELDON ROAD	ENOSBURG	VT	05450	802-238-1142
ANDREWS	JAYDEN	3415 RT 549	MANSFIELD	PA	16933	
ARBAUGH FLOWERING	SPRING FARM	148 PIPE CREEK ROAD	UNION BRIDGE	MD	21791	410-984-0336
BENEDICT	JEFF & GAYLE	6340 WAYNE HWY	WAYNESBORO	PA	17268	717-263-6705
BLACK	JAMIE	PO BOX 3	CONSTABLE	NY	12926	
BOOP	MATTHEW	1070 RANCK ROAD	MILLMONT	PA	17845	
CHARD	DAN & LAURA	429 WOODSTOWN ALLOWAY ROAD	WOODSTOWN	NJ	08098	609-769-3919
CROTHERS	ANTHONY B. & DE	113 COUNTY ROAD 12-A	PITCHER	NY	13136	315-852-9865
DAUBERT	DENNIS & RONALD	119 PINE HILL ROAD	PINE GROVE	PA	17963	570-640-8954
DUEPPENGIESSER	JARED	7835 BUTLER ROAD	PERRY	NY	14530	585-704-4725
EATON HOLSTEINS		3039 BREWER ROAD	MARIETTA	NY	13110	315-857-8303
ELITE DAIRY				NY		
ENTOURAGE LLC		9728 HUNTMASER ROAD	GAITHERSBURG	MD	20882	
FISHER	KEITH & DONETTE	295 BARLEY CHURCH ROAD	NEW ENTERPRIZE	PA	16664	814-932-3524
FRALEY	DAKOTA	4000 MUNCY EXCHANGE ROAD	MUNCY	PA	17756	570-772-6837
GOLDEN OAKS FARM		PO BOX 37	WAUCONDA	IL	60084	847-526-6644
HARDESTY	DAVID & DEBBIE	2308 LONG MARSH ROAD	BERRYVILLE	VA	22611	540-955-3842
HAWBAKER	MATTHEW	12416 ROCKY FOUNTAIN LANE	CLEAR SPRINGS	MD	21722	
HEFFNER	EMILY	10943 MAPLEVILLE ROAD	HAGERSTOWN	MD	21742	240-344-6399
HILL	CHRIS & JENNIFER	8517 ORNDORFF ROAD	THURMONT	MD	21788	301-447-5852
HILLPOINT PARTNER	VAIL &		CROSS PLAINS	WI		
HIXSON						
HURLEY	DEVLYN	4205 MINSTEED ROAD	MARION	NY	14505	315-331-0224
IAGER	MICHAEL	11523 LIBERTY ROAD	FREDERICK	MD	21701	410-692-6186
JULIE MAYER	STONE POINT FA		WESTMINSTER	MD		
KOZY KOUNTRY FARM		1478 SHELDON HILL ROAD	SPRINGVILLE	PA	18844	570-479-5877
KUEFFNER	ERNEST	431 POTOMAC ST	BOONSBORO	MD	21713	301-432-6340
KUSZLYK CATTLE COM		7982 BATAVIS-BYRON RD	BATAVIA	NY	14020	716-343-4800
LAMB	JONATHAN & ALICI	6880 ALBION ROAD	OAKFIELD	NY	14125	
LAMOREAUX	JASON	11628 OLD BELDING ROAD	BELDING	MI	48809	616-691-7795
LONG	SCOTT	2100 SENECA HWY	CLAYTON	MI	49235	
MAPLE DELL FARMS		1960 DAISY ROAD	WOODBINE	MD	21797	410-489-4160
MILLER	MOREY		CROSS PLAINS	WI		
NELL	ZACH	501 BARLOW ROAD	GETTYSBURG	PA	17325	717-253-5449
POTTS	CHRIS & SARAH	17911 LINCOLN ROAD	PURCELLVILLE	VA VA	20132	540-454-765
RAGGI	NICHOLAS JOHN	11728 BEAVER DAME ROAD	UNION BRIDGE	MD	21791	4106341696
RIGGS & STILES		111 SOLDIER LANE	BERRYVILLE	VA	22611	301-788-5532

<i>LastName</i>	<i>First Name</i>	<i>Address</i>	<i>City</i>	<i>State</i>	<i>PostalC</i>	<i>HomePhone</i>
RIVENDALE FARM		1357 VALLEYVIEW ROAD	BULGER	PA	15019	
SENSENG	RANDALL	11 WIDDOWSON ROAD	QUARRYVILLE	PA	17566	
SHARTS	JEFFERY	724 NORTH ROAD	GREENWICH	NY	12834	518-692-9756
SHOWERS	MARK	181 MARKET DRIVE	FREDERICKSBURG	PA	17026	717-821-7526
SNIDERS HOMESTEAD		2563 BRUMBAUGH ROAD	NEW ENTERPRISE	PA	16664	814-766-3272
SONNEN	ADAM & LISA	PO Box 437	MILLVILLE	PA	17846	570-458-4081
THOMAS	NATHAN	6948 BRUSH LAKE ROAD N.	LEWISBURG	OH	43060	937-747-2110
TROTACRE FARM		222 MARTIN SCHOOL RD	ENON VALLEY	PA	16120	724-667-1186
WARNER	REESE W. JR & CY	7417 ROUND HILL ROAD	FREDERICK	MD	21702	301-371-5206
WENGER	LARRY	201 PARKVIEW LANE	LANCASTER	PA	17602	

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748 Bates Road
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590 Railroad Road
Mohrsville, PA 19541

Jeff Ansell - *Treasurer*
292 Leisie Road
Renfrew, PA 16053



www.paholsteins.com

Consignor Name: _____

Address: _____

City: _____

State: _____

Zip: _____

Phone:() _____

Dear Sale Consignor:

Please sign and date the bottom portion of this letter and return it prior to the sale. We must have this signed copy prior to your consignment selling.

ACKNOWLEDGEMENT OF TERMS AND CONDITIONS OF PENNSYLVANIA HOLSTEIN ASSOCIATION MANAGED OR CO -MANAGED OR CLERKED SALES

I acknowledge that the Pennsylvania Holstein Association will make full payment on my consignment (s) **within 30 days of the sale with EXCEPTION of those consignments that do not have completed paperwork to sale management.** I also agree that this signed acknowledgment will be in force for all future Pennsylvania Holstein Association managed, co-managed or clerked sales and will pertain to any animal, choice or embryo package that is sold from this farm of origin.

Signature

Date

Please return completed form to:

Pennsylvania Holstein Association
839 Benner Pike
State College PA 16801
fax: 814-234-1698
e-mail: contact@paholsteins.com